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October 4, 2019

TO: Anupma Prakash, Provost and Executive Vice Chancellor

Julie Queen, Interim Vice Chancellor Administrative Services

Keith Champagne, Vice Chancellor for Student Affairs

Larry Hinzman, Vice Chancellor for Research

Evon Peter, Vice Chancellor Rural Community & Native Education

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FROM: Daniel M. White, Chancellor

RE: FY20 UAF Strategic Enrollment Planning (SEP) Initiatives

This memorandum outlines my UAF FY20 investment distribution per our discussions at core cabinet. The funding, set aside last year for this purpose, will only scratch the surface of the need. Given that the investments were all based on a return on investment, we will hopefully have the ability to reinvest revenues to grow each program each year. The priorities were developed as a result of the extensive and collaborative strategic and enrollment planning (SEP) activities that began in September 2018. This effort included a multi-phased approach to planning, considering data and analysis to make recommendations. The priority ranking was rooted in a return-on-investment (ROI) framework. Over 150 individuals participated in one or more of these committees, examining ways to invest that have the best chances of success as part of UAF's efforts to recruit and retain more students.

In this climate, there is not enough funding to invest in all of the great ideas recommended; however, with some targeted initiatives, this initial phase allows us to better explore emerging markets for UAF. Some SEP items were already seeded using FY19 one-time funds, ensuring some of the "must dos" could move forward earlier this year.

The following are FY20 investments committed via reallocation of base general funds (GF):

1. Academic Advising: \$180K (Provost/Academic Advising)
Invest in a more consistent academic advising experience for students across UAF.

## 2. Online Program Development: \$70K (VCSA/Enrollment)

Support online program development/migration to fully online to be utilized as rotating pool in collaboration with eCampus. FY20-FY22 for Biology online.

3. California Regional Recruiter: \$130K (VCSA/Admissions)

Expand recruitment presence of west coast markets, complementing recruiter in Washington.